

# Inclusive Business Innovation Training Course

## Professional Development Training Course Outline

|          |                |               |                         |
|----------|----------------|---------------|-------------------------|
| Category | Gender Studies | Duration      | 5 Days                  |
| Base Fee | \$1,500 USD    | Delivery Mode | Online / On-site Hybrid |

### Course Introduction

In today's rapidly evolving global market, inclusive business innovation has emerged as a critical driver for sustainable growth, social impact, and competitive advantage. Organizations are increasingly recognizing the importance of designing products, services, and business models that address the needs of underserved populations while creating economic value. Inclusive Business Innovation Training Course empowers participants with the latest strategies, tools, and frameworks to foster inclusive entrepreneurship, innovative problem-solving, and social impact business models. By integrating diversity, equity, and accessibility principles into innovation processes, participants will learn how to develop scalable solutions that benefit both businesses and communities.

Through a practical, case-based, and participatory learning approach, this course equips professionals, entrepreneurs, and innovators to identify opportunities in emerging markets, leverage technology-driven solutions, and implement inclusive business strategies. Participants will explore real-world examples of inclusive innovation, gain hands-on experience in co-creation with marginalized communities, and learn to measure the social, economic, and environmental impact of their innovations. This course ensures learners leave with actionable insights, strategic frameworks, and innovative mindsets that transform ideas into inclusive, market-driven solutions.

### Programme Curriculum

#### Inclusive Business Innovation Training Course

##### Introduction

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### **Course Duration**

5 days

### **Course Objectives**

1. Understand the core principles of inclusive business innovation and social impact entrepreneurship.
2. Identify market opportunities for underserved and marginalized populations.
3. Apply human-centered design to develop inclusive products and services.
4. Integrate sustainability and social impact metrics into business planning.
5. Leverage digital technologies and emerging tools for inclusive business growth.
6. Develop inclusive value chains that empower local communities.
7. Implement strategies for scaling inclusive innovations in diverse markets.
8. Enhance cross-sector collaboration for inclusive business ecosystems.
9. Strengthen innovation leadership and inclusive decision-making skills.
10. Evaluate financial, social, and environmental ROI of innovative initiatives.
11. Design inclusive marketing and branding strategies for diverse audiences.
12. Apply policy and regulatory insights to drive inclusive entrepreneurship.
13. Foster a culture of continuous innovation and inclusivity within organizations.

### **Target Audience**

1. Entrepreneurs and startup founders
2. Business innovation managers
3. Corporate social responsibility (CSR) professionals
4. Social enterprise leaders
5. Policy makers and government officials
6. NGO and development practitioners
7. Investors and venture capitalists
8. Academia and research professionals in business innovation

### **Course Modules**

#### **Module 1: Foundations of Inclusive Business Innovation**

- Principles of inclusive business and innovation
- Global trends in inclusive entrepreneurship
- Case study: **Unilever's Shakti Program in India**

- Understanding underserved market segments
- Business ethics and social impact frameworks

## **Module 2: Human-Centered Design for Inclusion**

- Empathy-driven innovation methodologies
- Co-creation with marginalized communities
- Case study: **IDEO.org's design for social impact**
- Prototyping and iterative development
- Tools for inclusive ideation and problem-solving

## **Module 3: Market Opportunity Assessment**

- Identifying unmet needs in diverse populations
- Analyzing market gaps using data insights
- Case study: **M-Pesa financial inclusion in Kenya**
- Designing inclusive business models
- Assessing feasibility and scalability

## **Module 4: Technology-Driven Inclusive Solutions**

- Leveraging digital platforms for inclusion
- AI, mobile tech, and fintech innovations
- Case study: **BRCK connectivity solutions in Africa**
- Integrating tech in product/service design
- Ensuring accessibility and affordability

## **Module 5: Inclusive Value Chains & Partnerships**

- Building inclusive supply chains
- Collaborating with local communities and SMEs
- Case study: **Grameen Danone partnership in Bangladesh**
- Stakeholder engagement strategies
- Risk assessment in inclusive operations

## **Module 6: Measuring Social and Economic Impact**

- Key performance indicators for inclusion
- Social return on investment (SROI) frameworks
- Case study: **Patagonia's environmental and social metrics**
- Data collection and reporting tools
- Impact-driven decision-making

## **Module 7: Scaling Inclusive Innovation**

- Strategies for expansion and replication
- Financing inclusive ventures and attracting investors
- Case study: **d.light solar solutions in off-grid markets**
- Managing growth while maintaining inclusivity
- Overcoming barriers to scale

## **Module 8: Leadership and Organizational Culture**

- Fostering an inclusive innovation mindset
- Leading diverse and multidisciplinary teams
- Case study: **Microsoft's inclusive design strategy**
- Policy development for inclusive workplaces
- Continuous learning and innovation culture

## Training Methodology

This course employs a participatory and hands-on approach to ensure practical learning, including:

- Interactive lectures and presentations.
- Group discussions and brainstorming sessions.
- Hands-on exercises using real-world datasets.
- Role-playing and scenario-based simulations.
- Analysis of case studies to bridge theory and practice.
- Peer-to-peer learning and networking.
- Expert-led Q&A sessions.
- Continuous feedback and personalized guidance.

### Register as a group from 3 participants for a Discount

Send us an email: [info@fineskilltrainingcenter.org](mailto:info@fineskilltrainingcenter.org) or call +254769199797

### Certification

*Upon successful completion of this training, participants will be issued with a globally- recognized certificate.*

### Tailor-Made Course

*We also offer tailor-made courses based on your needs.*

### Key Notes

- The participant must be conversant with English.
- Upon completion of training the participant will be issued with an Authorized Training Certificate
- Course duration is flexible and the contents can be modified to fit any number of days.
- The course fee includes facilitation training materials, 2 coffee breaks, buffet lunch and A Certificate upon successful completion of Training.
- One-year post-training support Consultation and Coaching provided after the course.
- Payment should be done at least a week before commence of the training, to Fineskill Training Center account, as indicated in the invoice so as to enable us prepare better for you.

## Upcoming Scheduled Sessions

| Start Date | End Date | Location | Price |
|------------|----------|----------|-------|
|------------|----------|----------|-------|

|             |             |          |         |
|-------------|-------------|----------|---------|
| 21 Sep 2026 | 25 Sep 2026 | Online   | \$1,000 |
| 21 Sep 2026 | 25 Sep 2026 | Physical | \$1,500 |
| 21 Sep 2026 | 25 Sep 2026 | Physical | \$0     |
| 21 Sep 2026 | 25 Sep 2026 | Physical | \$0     |
| 21 Sep 2026 | 25 Sep 2026 | Physical | \$0     |
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| 21 Sep 2026 | 25 Sep 2026 | Physical | \$0     |

Ready to enroll or request a customized program? Book online or contact us:

Register Online Now

Email: [info@fineskilltrainingcenter.com](mailto:info@fineskilltrainingcenter.com) | Website: [www.fineskilltrainingcenter.com](http://www.fineskilltrainingcenter.com)