

# Performance Reviews Using M&E Evidence Training Course

## Professional Development Training Course Outline

|          |                           |               |                         |
|----------|---------------------------|---------------|-------------------------|
| Category | Monitoring and Evaluation | Duration      | 10 Days                 |
| Base Fee | \$3,000 USD               | Delivery Mode | Online / On-site Hybrid |

### Course Introduction

In today's data-driven world, Performance Reviews Using M&E Evidence is a critical skill for organizations striving to achieve strategic impact and accountability. Performance Reviews Using M&E Evidence Training Course equips participants with the ability to leverage monitoring and evaluation (M&E) evidence to conduct comprehensive performance reviews that drive organizational effectiveness, informed decision-making, and measurable outcomes. Through a blend of real-world case studies, hands-on exercises, and practical frameworks, participants will gain the confidence to transform raw data into actionable insights, enhancing both individual and team performance.

This course emphasizes strategic performance assessment, evidence-based decision-making, continuous improvement, and results-oriented management. By integrating quantitative and qualitative M&E tools, participants will learn to align performance reviews with organizational goals, stakeholder expectations, and global best practices. Whether you are a manager, M&E professional, or project leader, this course empowers you to conduct impactful performance reviews that foster accountability, growth, and measurable organizational success.

### Programme Curriculum

#### Performance Reviews Using M&E Evidence Training Course

##### Introduction

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### **Course Duration**

10 days

### **Course Objectives**

1. Understand the principles of performance management and evidence-based reviews.
2. Apply M&E frameworks to evaluate individual and organizational performance.
3. Identify key performance indicators (KPIs) linked to strategic objectives.
4. Use data analytics and visualization tools to interpret performance evidence.
5. Integrate qualitative and quantitative evidence for comprehensive reviews.
6. Conduct objective, unbiased performance evaluations.
7. Enhance decision-making processes using real-time M&E evidence.
8. Develop performance improvement plans based on evidence insights.
9. Align performance reviews with organizational strategy and goals.
10. Apply continuous learning and feedback loops to improve outcomes.
11. Leverage case studies and practical tools for real-world application.
12. Address challenges in performance measurement and reporting.
13. Foster accountability, transparency, and results-oriented culture in organizations.

### **Target Audience**

1. Monitoring and Evaluation (M&E) professionals
2. Project managers and team leaders
3. Human resource managers
4. Organizational development specialists
5. Data analysts and researchers
6. Policy makers and program officers
7. Consultants in performance management
8. Decision-makers seeking evidence-based insights

### **Course Modules**

#### **Module 1: Introduction to Performance Reviews**

- Definition and importance of performance reviews
- Difference between traditional and evidence-based reviews
- Global trends in performance management
- Role of M&E in performance reviews
- **Case Study:** UNDP evidence-based performance review framework

## **Module 2: M&E Frameworks for Performance Assessment**

- Overview of M&E systems
- Linking indicators to organizational objectives
- Tools for tracking progress
- Data collection methods for performance assessment
- **Case Study:** World Bank project performance evaluation

## **Module 3: Key Performance Indicators (KPIs)**

- Identifying effective KPIs
- Leading vs lagging indicators
- KPI alignment with strategic goals
- Measuring output, outcome, and impact
- **Case Study:** Healthcare project KPI evaluation in Kenya

## **Module 4: Data Analytics for Performance Reviews**

- Basics of performance data analytics
- Statistical and visual analysis techniques
- Interpreting trends and patterns
- Data quality and validation
- **Case Study:** Education sector performance analysis

## **Module 5: Integrating Qualitative Evidence**

- Collecting qualitative data
- Interviews, focus groups, and surveys
- Analyzing narratives for performance insights
- Combining qualitative and quantitative evidence
- **Case Study:** NGO program beneficiary feedback analysis

## **Module 6: Conducting Objective Performance Reviews**

- Minimizing bias in evaluations
- Standardized scoring frameworks
- Peer reviews and self-assessments
- Reporting and documentation best practices
- **Case Study:** Corporate performance appraisal system

## **Module 7: Performance Improvement Planning**

- Identifying performance gaps
- Setting SMART improvement goals
- Developing actionable improvement plans
- Monitoring plan implementation
- **Case Study:** Public sector staff performance enhancement

## **Module 8: Linking Reviews to Strategic Goals**

- Aligning individual and team performance
- Translating organizational strategy into measurable KPIs

- Cascading goals throughout departments
- Ensuring accountability at all levels
- **Case Study:** NGO strategic performance alignment

## **Module 9: Continuous Learning and Feedback Loops**

- Feedback culture in organizations
- Tools for collecting and using feedback
- Learning from performance reviews
- Adjusting strategies based on lessons learned
- **Case Study:** Continuous improvement in donor-funded projects

## **Module 10: Evidence-Based Decision Making**

- Integrating performance data into decisions
- Prioritizing interventions based on evidence
- Risk-based decision frameworks
- Decision-making dashboards
- **Case Study:** Policy reform using M&E insights

## **Module 11: Overcoming Challenges in Performance Reviews**

- Data gaps and quality issues
- Resistance to evaluation
- Ethical considerations in performance management
- Conflict resolution and negotiation
- **Case Study:** Handling underperforming teams in NGOs

## **Module 12: Reporting and Communication**

- Effective performance reporting techniques
- Tailoring reports for different stakeholders
- Data visualization best practices
- Interactive dashboards for review meetings
- **Case Study:** Donor reporting on project outcomes

## **Module 13: Advanced Tools and Technologies**

- Digital M&E tools for performance reviews
- Performance management software
- Automated reporting and dashboards
- Predictive analytics for performance forecasting
- **Case Study:** Software adoption in Kenyan government agencies

## **Module 14: Case Studies in Evidence-Based Reviews**

- Global best practices in performance management
- Comparative analysis of sectors
- Lessons from high-performing organizations
- Replicating success models
- **Case Study:** Multi-country development project evaluation

## Module 15: Action Plan and Practicum

- Hands-on performance review simulations
- Applying learned techniques to real scenarios
- Peer feedback and group exercises
- Developing personal and organizational action plans
- **Case Study:** Participant-led performance review exercise

## Training Methodology

This course employs a participatory and hands-on approach to ensure practical learning, including:

- Interactive lectures and presentations.
- Group discussions and brainstorming sessions.
- Hands-on exercises using real-world datasets.
- Role-playing and scenario-based simulations.
- Analysis of case studies to bridge theory and practice.
- Peer-to-peer learning and networking.
- Expert-led Q&A sessions.
- Continuous feedback and personalized guidance.

### Register as a group from 3 participants for a Discount

Send us an email: [info@fineskilltrainingcenter.org](mailto:info@fineskilltrainingcenter.org) or call +254769199797

### Certification

*Upon successful completion of this training, participants will be issued with a globally- recognized certificate.*

### Tailor-Made Course

*We also offer tailor-made courses based on your needs.*

### Key Notes

- a. The participant must be conversant with English.
- b. Upon completion of training the participant will be issued with an Authorized Training Certificate
- c. Course duration is flexible and the contents can be modified to fit any number of days.
- d. The course fee includes facilitation training materials, 2 coffee breaks, buffet lunch and A Certificate upon successful completion of Training.
- e. One-year post-training support Consultation and Coaching provided after the course.
- f. Payment should be done at least a week before commencement of the training, to Fineskill Training Center account, as indicated in the invoice so as to enable us prepare better for you.

## Upcoming Scheduled Sessions

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| Start Date  | End Date    | Location | Price   |
|-------------|-------------|----------|---------|
| 21 Sep 2026 | 02 Oct 2026 | Online   | \$2,000 |
| 21 Sep 2026 | 02 Oct 2026 | Physical | \$3,000 |
| 21 Sep 2026 | 02 Oct 2026 | Physical | \$0     |
| 21 Sep 2026 | 02 Oct 2026 | Physical | \$0     |
| 21 Sep 2026 | 02 Oct 2026 | Physical | \$0     |
| 21 Sep 2026 | 02 Oct 2026 | Physical | \$0     |
| 21 Sep 2026 | 02 Oct 2026 | Physical | \$0     |
| 21 Sep 2026 | 02 Oct 2026 | Physical | \$0     |

Ready to enroll or request a customized program? Book online or contact us:

Register Online Now

Email: [info@fineskilltrainingcenter.com](mailto:info@fineskilltrainingcenter.com) | Website: [www.fineskilltrainingcenter.com](http://www.fineskilltrainingcenter.com)