

# Training Course on Corporate Financial Planning, Budgeting and Control

## Professional Development Training Course Outline

|          |                                         |               |                         |
|----------|-----------------------------------------|---------------|-------------------------|
| Category | Public Financial Management & Budgeting | Duration      | 10 Days                 |
| Base Fee | \$3,000 USD                             | Delivery Mode | Online / On-site Hybrid |

### Course Introduction

In today’s fast-paced and competitive corporate environment, financial planning, budgeting, and control strategies play a pivotal role in achieving operational excellence and sustaining business growth. Training Course on Corporate Financial Planning, Budgeting & Control provides participants with a robust framework for designing and implementing advanced financial systems that enhance strategic decision-making and align organizational performance with financial goals.

Empowered by data-driven forecasting, cost control, capital budgeting, and risk management tools, professionals will gain the capabilities to make informed decisions, optimize resource allocation, and achieve financial transparency. This course blends financial theory with real-world applications, focusing on high-performance financial strategies that are critical in the era of digital finance transformation.

### Programme Curriculum

#### Training Course on Corporate Financial Planning, Budgeting & Control

##### Introduction

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the era of digital finance transformation.

### **Course Objectives**

1. Understand core principles of corporate financial management.
2. Develop robust financial forecasting models.
3. Master strategic budgeting techniques for business growth.
4. Apply variance analysis for effective cost control.
5. Implement best practices in capital expenditure planning.
6. Gain insights into scenario planning and financial risk mitigation.
7. Interpret key financial ratios and performance indicators.
8. Align financial planning with corporate strategy and objectives.
9. Integrate rolling forecasts and adaptive planning.
10. Leverage data analytics in budgeting and financial control.
11. Enhance cash flow management and working capital efficiency.
12. Utilize digital tools and automation in budgeting processes.
13. Analyze real-world corporate financial case studies for applied learning.

### **Target Audience**

1. Chief Financial Officers (CFOs)
2. Financial Controllers
3. Budget Analysts
4. Strategic Planners
5. Finance Managers
6. Accounting Professionals
7. Business Analysts
8. Corporate Planners

**Course Duration:** 10 days

### **Course Modules**

#### **Module 1: Foundations of Corporate Financial Planning**

- Introduction to corporate finance and strategic planning
- Key components of financial plans
- Linking financial plans to organizational objectives
- Drivers of effective planning systems
- Best practices in plan development
- **Case Study: Strategic Planning at General Electric**

#### **Module 2: Financial Forecasting Techniques**

- Quantitative vs. qualitative forecasting
- Time-series analysis and trend projection
- Regression and correlation in financial modeling
- Forecast accuracy and validation
- Incorporating uncertainty in forecasts
- **Case Study: Forecasting Revenue at Amazon**

#### **Module 3: Budgeting Fundamentals and Best Practices**

- Types of budgets (operating, capital, zero-based)
- Budgeting process and cycle

- Key success factors in budgeting
- Aligning budgets with KPIs
- Top-down vs. bottom-up budgeting
- **Case Study: Budget Planning in Unilever**

#### **Module 4: Cost Control and Variance Analysis**

- Direct vs. indirect cost control
- Fixed, variable, and marginal cost strategies
- Variance analysis framework
- Budget vs. actual reporting
- Root cause analysis of variances
- **Case Study: Manufacturing Cost Control at Toyota**

#### **Module 5: Capital Budgeting and Investment Appraisal**

- Net Present Value (NPV) and IRR techniques
- Payback and profitability index
- Risk-adjusted discount rates
- Strategic investment decision-making
- Post-audit of investment projects
- **Case Study: Infrastructure Investment at Apple Inc.**

#### **Module 6: Scenario and Sensitivity Analysis**

- Building multiple financial scenarios
- Sensitivity testing for key assumptions
- Using Monte Carlo simulations
- Decision-making under uncertainty
- Stress testing for financial resilience
- **Case Study: Financial Resilience in the Airline Industry**

#### **Module 7: Linking Strategy to Financial Planning**

- Strategic objectives and financial alignment
- Balanced Scorecard approach
- Translating strategy into action plans
- Measuring strategic performance
- Ensuring cross-functional collaboration
- **Case Study: Strategy-Finance Linkage at IBM**

#### **Module 8: Rolling Forecasts and Dynamic Budgeting**

- Concept and structure of rolling forecasts
- Overcoming static budgeting limitations
- Monthly vs. quarterly forecasting cycles
- Building agility into financial plans
- Integrating planning tools with ERP systems
- **Case Study: Rolling Forecast at Coca-Cola**

#### **Module 9: Financial Data Analytics and Visualization**

- Role of analytics in financial planning
- Dashboard development and KPI tracking
- Using Power BI/Tableau in finance
- Interpreting financial dashboards

- Data-driven decision-making frameworks
- **Case Study: Analytics-Led Budgeting at Netflix**

#### **Module 10: Cash Flow and Working Capital Optimization**

- Cash flow statement analysis
- Cash conversion cycle management
- Inventory and receivables strategies
- Optimizing payables and liquidity
- Short-term financing tools
- **Case Study: Working Capital Optimization at Procter & Gamble**

#### **Module 11: Risk Management in Financial Planning**

- Identifying financial risks (credit, market, operational)
- Risk quantification and prioritization
- Risk-adjusted planning models
- Internal controls and governance
- Integrating risk with budgeting
- **Case Study: Risk Planning at JPMorgan Chase**

#### **Module 12: Digital Transformation in Budgeting**

- Automation and AI in budgeting
- Cloud-based financial tools
- Integrating digital dashboards
- Cybersecurity in financial systems
- Streamlining reporting with tech tools
- **Case Study: Digital Finance Transformation at Microsoft**

#### **Module 13: Performance Monitoring and Financial Controls**

- Establishing control systems
- Real-time performance monitoring
- Financial audits and compliance
- Corrective action planning
- Continuous improvement frameworks
- **Case Study: Control Systems in Nestlé's Finance Department**

#### **Module 14: Corporate Governance and Financial Ethics**

- Ethical decision-making in finance
- Corporate governance standards
- Role of internal audit in control
- Fraud detection and prevention
- Transparent financial reporting
- **Case Study: Ethical Failures and Recovery at Enron**

#### **Module 15: Capstone Project and Action Plan**

- Course recap and integration of knowledge
- Real-time financial planning project
- Presenting strategic budget proposals
- Peer and instructor feedback
- Building an implementation roadmap
- **Case Study: Strategic Budget Design for a Tech Startup**

### Training Methodology

- Interactive instructor-led sessions
- Hands-on exercises and financial simulations
- Group discussions and collaborative projects
- Case study analysis with real-life examples
- Use of budgeting software and digital planning tools

### Register as a group from 3 participants for a Discount

Send us an email: [info@fineskilltrainingcenter.org](mailto:info@fineskilltrainingcenter.org) or call +254769199797

### Certification

*Upon successful completion of this training, participants will be issued with a globally- recognized certificate.*

### Tailor-Made Course

*We also offer tailor-made courses based on your needs.*

### Key Notes

- a. The participant must be conversant with English.
- b. Upon completion of training the participant will be issued with an Authorized Training Certificate
- c. Course duration is flexible and the contents can be modified to fit any number of days.
- d. The course fee includes facilitation training materials, 2 coffee breaks, buffet lunch and A Certificate upon successful completion of Training.
- e. One-year post-training support Consultation and Coaching provided after the course.
- f. Payment should be done at least a week before commence of the training, to Fineskill Training Center account, as indicated in the invoice so as to enable us prepare better for you.

## Upcoming Scheduled Sessions

| Start Date  | End Date    | Location | Price   |
|-------------|-------------|----------|---------|
| 21 Sep 2026 | 02 Oct 2026 | Online   | \$2,000 |
| 21 Sep 2026 | 02 Oct 2026 | Physical | \$3,000 |
| 21 Sep 2026 | 02 Oct 2026 | Physical | \$0     |
| 21 Sep 2026 | 02 Oct 2026 | Physical | \$0     |
| 21 Sep 2026 | 02 Oct 2026 | Physical | \$0     |
| 21 Sep 2026 | 02 Oct 2026 | Physical | \$0     |

| Start Date  | End Date    | Location | Price |
|-------------|-------------|----------|-------|
| 21 Sep 2026 | 02 Oct 2026 | Physical | \$0   |
| 21 Sep 2026 | 02 Oct 2026 | Physical | \$0   |

Ready to enroll or request a customized program? Book online or contact us:

[Register Online Now](#)

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